

**RAISE YOUR  
CONSTRUCTION IQ  
WITH ezIQc®**

ezIQc combines Gordian’s core elements of our comprehensive construction cost Data, robust Software and proven Expertise to provide facility and infrastructure owners with an easy and intelligent alternative for buying on-call repair, renovation and straightforward new construction services at competitive prices. Gordian has developed Indefinite Quantity Contracts (IQc) to make its industry-leading Job Order Contracting Solutions available through cooperative purchasing. ezIQc, accessible in California through NJPA (The National Joint Powers Alliance®), can help you avoid red tape, issue POs in days, and still satisfy your local competitive bidding requirements. Gordian field personnel will guide you through each step of the ezIQc process, providing oversight to ensure cost and timing efficiencies are maximized right from the start.

**GET STARTED**

[ 1 ]  
Go to [www.ezIQc.com/Vincor](http://www.ezIQc.com/Vincor)

[ 2 ]  
Enter your contact information and brief project description

[ 3 ]  
We will contact you and walk you through the process.

**A STREAMLINED PROCESS**

**Joint Scope Meeting:** First, enter your project online at [www.ezIQc.com/Vincor](http://www.ezIQc.com/Vincor). Gordian’s seasoned field personnel will contact you to schedule a Joint Scope Meeting at the project site to help you and the Vincor Construction team agree on the details of the work to be performed. This meeting allows us to inspect the site and ask questions before submitting a Price Proposal, helping to eliminate the misunderstandings and mistakes that lead to most change orders. This upfront, open communication invites suggestions for value engineering and often results in more cost-effective, collaborative solutions.

**Detailed Scope of Work:** Gordian’s field personnel will help you prepare a Detailed Scope of Work that describes the work that we will perform. The Detailed Scope of Work will be sent along with the Request for Proposal to us.

**Price Proposal:** Next, our team prepares a Price Proposal by selecting the appropriate tasks from Gordian’s Construction Task Catalog®. Cost is determined through this straightforward equation:

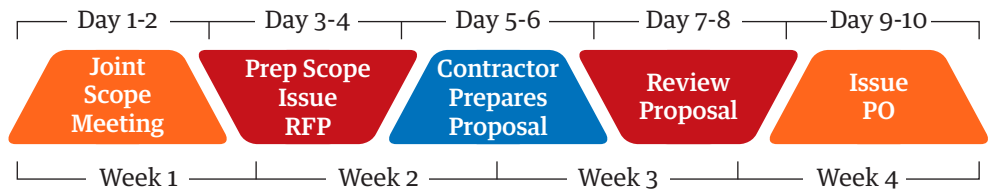
$$\text{TASK UNIT PRICE} \times \text{THE REQUIRED QUANTITIES} \times \text{THE CONTRACTOR'S COMPETITIVELY-BID ADJUSTMENT FACTOR}$$

That’s it. No haggling. No extra charges. We’ll submit the Price Proposal along with a construction schedule and a list of proposed local subcontractors.

**Price Proposal Review:** Gordian’s field personnel will review the Price Proposal to make sure we have selected the appropriate tasks and quantities and will ask us to make any required changes. Only then will the Price Proposal be submitted for your final review.

**Purchase Order:** When you are 100% satisfied with the Price Proposal, construction schedule, and proposed subcontractors, you can ask the Vincor team to submit any required payment and performance bonds and certificates of insurance on your standard forms. If the bonds and insurance are acceptable, you simply issue a purchase order for us to proceed. The construction is now ready to begin in a fraction of the time that you normally spend to procure a project.

**5-10 Working Days: Small, Straightforward Project**



**30 Days: Larger, More Complex Project**

**Construction:** Site inspections and construction management follow your standard process. When necessary changes arise, you have the flexibility to change the scope of work with ezIQc. Extra work and changes are priced using the preset unit prices in the Construction Task Catalog for your specific area. There is no need to negotiate change orders. We are motivated to provide a high quality project, as the opportunity for future work is tied to our current performance.





**Types of work performed:**

- New Construction
- Vertical Building Construction
- Prefabricated Buildings
- Interior Renovations
- Repairs & Upgrades
- Underground Utilities
- Concrete Placement
- Masonry
- Stonework
- Building Demolition
- Site Grading
- Excavation and Backfilling
- Mechanical, Electrical & Plumbing Systems and Components



**CONTACT**

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**VINCOR CONSTRUCTION**

Established and licensed as a General Contractor in California in 1999 and incorporated in 2003, Vincor Construction, Inc. (Vincor) is committed to growing the company in a responsible and sustainable manner. Vincor strives to be the leading go-to contractor for our clients on national and diverse projects. We will set benchmarks in service with a focused and seasoned team while providing stability and opportunities for professional growth within our organization.

Integral to Vincor’s marketing strategy has been the development and maintenance of professional relationships with contracting officers, liaison officers, architects and engineers, and other construction and professional service firms. Vincor sustains these relationships by maintaining competitive pricing, quality workmanship and on-time project delivery.

As a SBA 8(a) Certified, Minority Owned, Small Disadvantaged Business; Vincor is committed to providing on-time completion, quality and safety assurance, competitive pricing and high quality workmanship on all its projects. Vincor is a full service general contractor, performing a wide variety of construction services to various clientele including local government, industrial, commercial and private industries.

**WHAT LEGAL JUSTIFICATIONS ARE USED BY AGENCIES FOR CHOOSING NJPA CONTRACTORS?**

The pool of NJPA contractors can be accessed by public agencies by either using Section 4217.10 et seq. or 6500 et. seq of the Government Code.

**Section 4217.10 et seq** of the Government Code authorizes a public agency to use any procurement process that its governing body determines is in the best interest of the agency to procure an energy efficiency improvement project, providing the governing body determines that project costs are outweighed by the energy savings. The spirit of Section 4217.10 et seq. is to implement conservation measures in an expedited manner.

**Section 6500 et seq** of the Government Code is known as the Joint Exercise of Powers Act (Gov. Code §6501) and provides the legal authority for the establishment of what are commonly known as Joint Powers Agencies (JPAs). Section 6500 et seq. defines “public agency” for purposes of the act, and expressly includes “the federal government or any federal department or agency, this state, another state or any state department” as well as any local agency. NJPA qualifies as a public agency, which a public agency may become a member of, at no cost, in order to access the pool of competitively bid contracts for energy efficiency projects. Section 6502 et seq. thus stands for the proposition that any two or more public agencies, regardless of geography or jurisdiction, can enter into an agreement to jointly exercise their common powers. The spirit of 6502 et seq. is to help public agencies develop a joint approach to a common problem.

**ORDERING CONSTRUCTION SERVICES HAS NEVER BEEN EASIER!**

Go to [www.eziQC.com/Vincor](http://www.eziQC.com/Vincor) and get your job started today!

